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# McKenzie Family Presidents Leadership Conference 2025 Schedule: Recruitment Track

## Thursday, January 9, 2025

10:00 a.m.	Registration Opens: Concourse Hall
6:00 p.m.	<b>Opening General Session:</b> Penthouse Ballroom <b>Conference Kick-off and Transmit Greatness</b> Jim Rosencrans, Vice President of Growth and People
7:00 p.m.	Dinner: Concourse CD
7:45 p.m.	<b>General Session:</b> Penthouse Ballroom <i>Normalizing Recruitment</i> Brian Lyke, Senior Growth Coordinator, Phi Delta Theta
9:00 p.m.	Chapter Meeting #1: Various Locations Introductions/The Role of the Recruitment Chairmen

10:15 p.m. **Casino Night and Yard Games :** Concourse CD Snacks, beverages, and brotherhood

### Friday, January 10, 2025

- 8:00 a.m. Breakfast: Concourse CD
- 9:00 a.m. **General Session:** Penthouse Ballroom *Recruitment by the Numbers* Jim Rosencrans, Vice President of Growth and People
- 10:15 a.m. Chapter Meeting #2: Various Locations A Foundation for Growth
- 12:15 p.m. Lunch: Concourse CD
- 1:30 p.m. **General Session:** Penthouse Ballroom **A Deep Dive into Inclusive Recruitment Practices** Austin Deray, Diversity and Inclusion Commissioner
- 3:00 p.m. Snack Break: Concourse Hall
- 3:30 p.m. Chapter Meeting #3: Various Locations Identifying 5-Star Recruits



5:30 p.m.	D	)in	n	er	Concourse	CD

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- 6:30 p.m. **General Session:** Penthouse Ballroom *Sell Me This* Michael Boulter, Survey Commissioner
- 8:00 p.m. Chapter Meeting #4: Various Locations Building Authentic Relationships with Potential New Members

10:15 p.m. Recruitment Roundtable Discussions: Concourse CD Learn from other officers around Phi Delt Nation

#### Saturday, January 11, 2025

- 8:00 a.m. Breakfast: Concourse CD
- 9:00 a.m. Education Session Rotation: Concourse AB Introduction

**Developing an Alumni Mentorship Program:** Heathrow AB Zach Hilliard, Senior Director of Alumni Engagement

*Financial Support for Your Chapter and Members:* Gatwick AB Andrew Cole, Senior Vice President of Advancement and Katie Rufener, Senior Director of Annual Giving and Advancement Communications

**Transmit Greatness Through Recruitment:** Orly AB Jim Rosencrans, Vice President of Growth and People, Senior Growth Coordinators Drew Harkins and Brian Lyke

**Engaging Your Chapter Through Philanthropy:** Concourse AB Wendy Faust, Executive Director of Live Like Lou Foundation Steve Good, Executive Director of Iron Phi Foundation

- 12:30 p.m. Lunch: Concourse CD
- 1:30 p.m. Robert A. Biggs Leadership Forum: Concourse AB *The Importance of Having a Recruitment System* RJ Taylor, CEO of Phired Up and TechniPhi
- 2:30 p.m. **Recruitment Coaching Consultations:** Penthouse Ballroom See next page for locations
- 3:15 p.m. Chapter Meeting #5: Various Locations Qualifying and Closing
- 5:00 p.m. Dinner: Concourse CD
- 6:00 p.m. **General Session:** Penthouse Ballroom *Taking it Home* Dr. Charley Pride, Past President of the General Council
- 7:30 p.m. Chapter Meeting #6: Various Locations Taking it Home

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### Sunday, January 12, 2025

11:00 a.m. Hotel Check Out: Hotel Lobby

## **Chapter Support Coordinator Regional Meeting Locations**

Emily Wolfzorn (Northeast): Concourse C

Mark Austin (South/Central Texas and West Coast): Concourse D

Brandon Counts (Southeast): Concourse AB Mason Rice (Central and Midwest): Lambert B